

# Principled Solutions

Federal-ready program delivery support

## CAPABILITY STATEMENT

CAGE: 10S71 UEI:

RR96GVS7T637

NAICS: 541611, 541512, 541519

Principled Solutions partners with prime contractors, federal agencies, and defense-sector organizations to strengthen program execution, reduce delivery risk, and improve alignment across stakeholders, vendors, and systems.

Led by a PMP-certified program manager with 20+ years delivering enterprise portfolios across technology, compliance, and organizational transformation, we bring structure, clarity, and disciplined execution to complex, high-visibility initiatives where coordination, accountability, and continuity are critical.

### Core Capabilities

- Program & Portfolio Management
- PMO Governance & Reporting
- Enterprise Systems Implementation
- Risk, Issue & Dependency Management
- Stakeholder & Executive Alignment
- Vendor & Contract Oversight
- Compliance & Audit Readiness
- IT Operations & MSP Coordination
- Systems Integration Program Management
- Enterprise AI Policy & Implementation
- Software Vendor Sourcing & Coordination
- Data, Reporting & KPI Enablement

### Differentiators

- 20+ years enterprise program delivery
- Trusted by C-suite for reporting, risk transparency, and decision support
- Rapid integration into active, in-flight programs
- Bridges gaps between stakeholders, vendors, and technical teams
- Operates effectively in ambiguity and high-stakes environments
- Knowledgeable in CMMC requirements and process; actively supporting DoD-aligned compliance programs
- Cross-sector depth: DoD, national nonprofit, commercial enterprise

### Compliance Frameworks

- CMMC · DFARS 252.204-7012
- SOX · HIPAA · GDPR
- ITIL · PCI DSS · FedRAMP

### Certifications

- PMP – Project Management Professional (PMI)
- CMMC-Aware: Supporting Level 2 compliance engagements
- Data Analytics Foundations – DeepLearning.AI
- SAM.gov Registered

## Representative Experience

### **Krukemeier Machine & Tool** *CMMC Program Management (via Teknabyte)*

Engaged through Teknabyte as client-facing PM to stabilize a CMMC Level 2 compliance initiative for a DoD-aligned precision manufacturer. Applies delivery expertise and CMMC process knowledge to coordinate between client leadership, their MSP, and the delivery team—driving accountability, aligning documentation, and keeping the engagement on track toward DFARS 252.204-7012 compliance.

### **American Legion Auxiliary** *Enterprise IT & Program Management (Active)*

Leading enterprise-wide program delivery and IT management for a major national nonprofit with direct executive involvement. Key initiatives include a major CRM platform rework and rebuild coordinating multiple stakeholders, teams, and vendors; public-facing website modernization; SAP-to-Financial Edge and database integration coordination; enterprise AI policy evaluation and implementation; software vendor sourcing; MSP interface and IT operations; and ongoing process improvement.

### **Ciber, Inc.** *Program Manager Consultant*

Provided daily C-suite reporting to the COO while serving as the operational hub for a \$3M customer engagement and sales growth initiative, coordinating 35 cross-functional staff across finance, operations, and sales. Implemented RAID logs, schedules, and quality gates that strengthened delivery discipline and drove measurable enterprise sales growth.

### **Lucent Technologies** *Project Manager Consultant*

Coordinated 12+ vendors and 100+ stakeholders across multiple sites on a \$4M, C-suite-tracked business growth initiative. Aligned competing executive sponsors, preserved program integrity, and maintained delivery momentum on a high-visibility strategic engagement.

### **Ryan Enterprises, LLC** *Principal Consultant (2008–Present)*

Directed consulting and eCommerce portfolios, embedding governance that improved predictability and executive visibility. Built dashboards for 40+ projects across IT, finance, and operations. Turned around challenged programs through RAID discipline and transparent reporting. Scaled an eCommerce venture to \$2M revenue and 200K+ transactions leading a 20-member team.

## Contracting & Contact

### **Ryan Enterprises, LLC**

d/b/a Principled Solutions  
NAICS: 541611, 541512, 541519

#### Value Bands:

<\$250K · \$250K–\$2M · \$2M–\$10M · \$10M+

Credit & Purchase Cards  
Accepted

### **Don Ryan, Principal Consultant**

877-653-7270 · 317-572-5007

contracts@principledsolutions.us

www.principledsolutions.us

8950 Sargent Road  
Indianapolis, IN 46256

## Key Clients

American Legion Auxiliary  
Krukemeier Machine & Tool  
Cisco Systems  
Lucent Technologies  
Ciber, Inc.  
ThinkGrowthServices  
Teknabyte

## Tools & Platforms

Power BI · Tableau · Smartsheet  
Jira · Confluence · MS Project  
SharePoint · SAP · Financial Edge

## Company Snapshot

Established: 2013  
Business Type: Small Business  
Area Served: CONUS  
SAM.gov Registered

## Education

M.A. Leadership – Denver  
Seminary  
B.A. Psychology – Wheaton  
College

## Certifications

PMP – PMI  
CMMC-Aware: Supporting Level  
2 compliance engagements  
Data Analytics –  
DeepLearning.AI